THANK YOU, LEADERSHIP!

With sincere appreciation, we thank The Umbrella's volunteer leadership, many of whom have guided and supported our arts center for a long time. We are grateful for your gifts, time, talent, and all that you do to champion The Umbrella's mission.

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THE UMBRELLA TEAM

The Umbrella staff are leaders and professionals in the fields of visual and performing art forms, educational programming, the environment, and community outreach. The team shares a commitment to enriching lives and building a vibrant community through the arts.

Executive Director: Jerry Wedge Director of Performing Arts: Brian Boruta Assistant Director of Development: Katie Cimet Major Gifts Officer: Megan Connor Development Associate: Bridget Doherty Interim Director of Development: Beth Garvin Marketing and Strategic Communications: Stewart Ikeda Director of Arts & Environment: Nancy Lippe Chief Financial Officer: Chris Mekal Assistant Director of Education: Danielle Moriarty Visual Arts Manager: Jess Muise Arts & Environment Program Assistant: Rachel Olson Finance Director: Wendy Page Performing Arts Program Assistant: Cathie Regan Facilities Manager: Ron Richards Ceramics Program Manager: Mike Roche Director of Education: Jason Springer Volunteer Coordinator: Kathy Warren



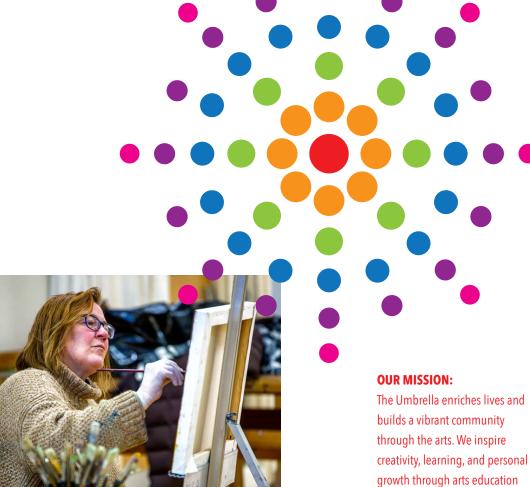






PHOTO CREDITS: Gillian Gordon, David Rosen, Greg Ciccarelli, Jim Sabitus, Priscilla Sturges, Kai Chao, Marian Stanton, Nick Warchol **DESIGN:** Priscilla White Sturges, Waterman Design

Dear Umbrella Supporters,

THANK YOU! The amazing new facility and programs at The Umbrella would not have been possible without your generosity, commitment, countless hours of volunteering, and the support of the entire community.

Fiscal Year 2019 was a momentous transitional year: some programs blossomed in temporary homes at ORNAC and Nashoba Brooks School. Meanwhile, back at 40 Stow Street, artists moved back into their studios, and thousands of people attended our first Winter Market and Open House in the bright, accessible new space.

There are so many individuals to thank, and the pages here are just the beginning. We all offer our sincere thanks to Allie Kussin, our fearless Board Chair for the past seven years, for her leadership through this long process of rebuilding The Umbrella from the inside out. Her commitment, encouragement, and graciousness guided our growth from a small scale community arts center to a state-of-the-art regional center for the arts. We are incredibly grateful.

Our fundraising successes this past year included sold-out concerts, a record-breaking ARTRAGEOUS Gala, and progress on our building campaign that ended the fiscal year at \$18.4 million. Thank you to everyone who has given so generously to support our annual programs AND the new building.

As I write this, we have already celebrated the reopening of the building and our Mainstage theater, and numerous milestones for all of our expanded programs. We look forward to sharing the arts with you in the months and years to come.

Thank you for being part of our Umbrella community!



programs, performing and

community collaborations.

visual arts presentations, and





THE UMBRELLA 2019 ANNUAL REPORT



40 STOW STREET, CONCORD MA 01742 978.371.0820 THEUMBRELLAARTS.ORG



THE UMBRELLA FY19 PROGRAM HIGHLIGHTS

The Umbrella's Education Program had a year of growth and expansion. While at our temporary location, The Umbrella Annex, the Education Department opened the year with a strong summer camp season in which our partnership camp, Arts & Rec, with the Concord Recreation Department, achieved in its 6th year of operation the highest ever enrollment. During the winter, we opened our newly designed and renovated ceramics classroom, independent studio and kiln room. Later in 2019, we brought into operation the Makerspace, Digital media and Design classroom and Fabrication space, which were supported by an \$85,000 Collaborative Workspace grant, funded by Massachusetts Development Finance Agency. The Education Department has been steadily developing capacity, capability, and exciting new programming in a variety of fine art and creative design fields mixing traditional arts with tools, technology and creative design.

Through its celebrations, classes/workshops, and public art, Arts & Environment offered 68 programs, reaching over 5000 people in the Concord and extended communities. We continued to refresh and renew our Concord community celebrations, provided a second year of leadership to fully-launch the Maynard Earth Day celebration, and led a sixth year of parade-making workshops in Lowell. Our after-school and vacation art and nature programs in Concord, Acton and Lowell focused on connecting youth to nature via creative projects both in- and out-of-class. Now in their fourth years, the Art Ramble and the Cardboard Boat Race Challenge invited artists and community members to experience and create art in the outdoors. Our Artists Create Change Together (ACCT) social action banner-painting project, and our new quarterly "Re-wild Your Reading" book club offer forums for discussion and collaboration. Our most inspiring work came from launching a Ninjas in Nature Summer Camp and a new collaboration with Minute Man National Historical Park, piloting an Art-in-Residence/Art-in-the-Park program

Our Performing Arts Program continued to set new milestones with another smash-hit season. Over 5,000 audience members helped us close out The Annex at more than 50 sold-out performances. With the opening of the new building, we launched The Umbrella Stage Company, which reached an agreement with Actors Equity Association, the union of professional actors and stage managers, and are now recognized as Greater Boston's newest professional theater. We look forward to welcoming nearly 14,000 audiences members to our new venue this coming season.

The Studio Arts Program started off by welcoming back our artists to transformed studios and a newly renovated home for creating. The annual Umbrella Studio Artist exhibition, "Passage", featured all new work created in the last year. Our yearlong Artist-in-Residence program supported the next steps in the career of Massachusetts native and 2017 Boston University MFA graduate, Nicholas Mancini, in creating a new body of work exploring "how we identify our sense of place as we navigate our surroundings". We launched The Umbrella Artcubator program, a new short term residency and visiting program welcoming award-winning and regionally recognized artists to our community. We again welcomed over 4,000 members of the public to our festive and celebratory annual Winter Market and Open Studios events.

The Arts Gallery 2018-2019 was a year of 'Transitions'. Work by Umbrella artists 'popped up' at churches, offices and lobbies around town while our gallery was under construction. We mounted "Migration", a curated fiber arts exhibition that was featured by Artscope Magazine. Partnering with area breweries brought the "Art of Craft Beer" to the Gallery at Villageworks in Acton, and the public was invited to contribute their art to the community coaster wall. Our season closed with the poignant and powerful "Beginning at the End: Portraits of Dementia", a traveling photographic portrait project humanizing people affected by Alzheimer's and Dementia by local photographer Joe Wallace.

The Umbrella continued its Concert Series with sold out performances by RYAN MONTBLEAU in November 2018 and NATALIE MERCHANT in June 2019. More than 2,500 people have attended our Concert Series over the past 4 years. ARTRAGEOUS, The Umbrella's annual fundraising gala, hosted by our own Brian Boruta, Director of Performing Arts, honored the creative work of award-winning director Nancy Curran Willis. Our heartfelt thanks to Gala Chair Ellen McHale and Honorary Chairs Sara Wilson and Emanuele Angelino, Jennifer and Wilson Schünemann. We appreciate their leadership and extend thanks to everyone who made this the most successful gala ever – raising more than \$210,000.

BUILDING THE ARTS CAPITAL CAMPAIGN SUPPORTERS

The following is a list of supporters for The Umbrella Arts Center's Capital Campaign Building the Arts. This list includes charitable gifts and pledges made to Campaign before July 1, 2019

\$1M+

Anonymous (3) The Phillip and Elizabeth Gross Family Foundation

\$100,000-\$1M

Anonymous (2) Dennis and Kim Burns Commonwealth of Massachusetts* Community Preservation Committee Ann Marie and Richard Connolly Cynthia and Bryon Deysher Diomedes Foundation Hershey Family Foundation Edward W. Kane and Martha J. Wallace Sharpe Family Foundation Town of Concord Community Preservation Fund

\$50,000-\$99,999

Barefoot Books: Nancy Traversy and Martin Lueck Gloria and Chuck Clough, Jr. Leah Flanigan and Kevin Foley Jeff and Sarah Newton

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* Funding has also been provided by Executive Office of Housing and Economic Development, MassDevelopment and the Collaborative Workspace Grant Program; and the Massachusetts Cultural Facilities Fund, a program of the Commonwealth of Massachusetts, administered through a collaborative arrangement between MassDevelopment and the Mass Cultural Council.

















CONCERT SERIES

Special thanks to the following individuals for their support of The Umbrella Concert Series, which welcomed sold-out performances from RYAN MONTBLEAU, and NATALIE MERCHANT

Madeline Acosta Jeff and Andrea Adams Nate Akers Susan and Christopher Amorello Catharine Anderson Janel Apuna Melanie Ata James and Beth Athanasoulas Penny and Chris Austen Allyson and Tucker Bailey Christopher Bairos Ms. Marybeth Barker Janice and John Battle Amy Bell Louise Berliner Kristen Bock Heather Bout Hanna Boyle Johanna and John Boynton Tracy and Nathaniel Brady Warren and Emma Brown Andrea Brox and John McCarthy Suzanne and Mike Broxson Sally Bubier and Katherine Autio Dinah Buechner-Vischer Susan and James Bumpus Dennis and Kim Burns Gail and Matt Burr Lorna Campbell Denise Carleton Jennifer and Andrew Clarke Meghan Clinard Megan and John Connor Regina Correo-Clanon Michael and Aiyana Currie Heather Daly Tami DeAngelis Mary Desmond Pia and Tyler Dewing Tara Edelman Jaime Ellertson Ms. Lauren Endicott Jonathan Filgate Ken and Shukti Fischl David and Mia Fitzgerald Jennifer Flannelly Kevin Foley and Leah Flanigan Cathy and Fritz Folts Darwin and Kristen Gillett Alexandra Glazier Jill Goldman-Callahan Andrew and Patricia Goldstein Michael Goodwin

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We make every effort to be as accurate and complete as possible in compiling our lists. To notify us of an error, please contact the Development office at 978.371.0820 x201 and accept our sincere apologies.



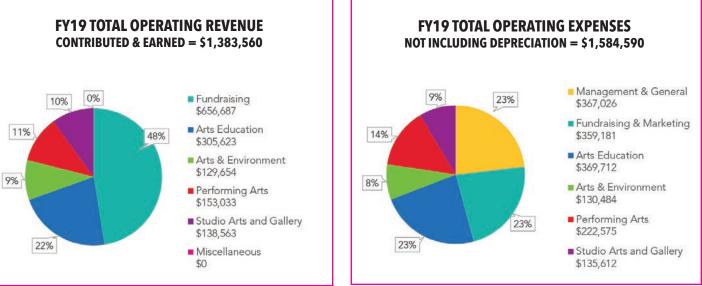


THE UMBRELLA FY19 FINANCIALS

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CHANGES IN NET ASSETS	2019	2018
REVENUES		
Operating Revenue	512,891	678,831
Support Revenue (includes Campaign)	1,961,377	1,586,623
Investment Income	42,425	40,155
TOTAL REVENUE	\$ 2,516,693	\$ 2,305,609
EXPENSES		
Program Expenses	878,387	1,009,015
Management Expenses	155,397	150,838
Fundraising & Marketing Expenses	679,931	629,725
TOTAL EXPENSES	1,713,715	1,789,578
Increase (Decrease) in Net Assets	802,978	516,031
Non-Operating Loss on Disposal of Fixed Assets	-278,403	_
Net Assets at the beginning of the year	17,486,107	16,970,076
Net Assets at the end of the year	\$ 18,010,682	\$ 17,486,107

CONTRIBUTED & EARNED = \$1,383,560



FY19 BY THE NUMBERS

- public arts projects
- **1,400** youth and adults participated in 150+ Arts Education classes, workshops, camps, and events **4,000** members of the public attended our Winter Market and Open Studios events supporting the livelihood
- of 100 artists and craftspeople
- 300 original works of art
- **200+** volunteers contributed 5,000+ hours of service

5,500 attendees at our 75+ plays, musicals, films, and concerts, including 65 sold out performances 5,000 adults and children participated in 68 Arts & Environment community celebrations, classes, events, and

5,000 attendees to our Gallery Exhibitions, Artist Talks and Hands-on Workshops showcasing more than

300+ participants and attendees supported The Umbrella at our annual ARTRAGEOUS fundraising Gala

THANK YOU, SUPPORTERS!

We gratefully acknowledge the individuals, corporations, foundations, organizations, and government agencies for supporting our efforts to enrich lives and build a vibrant community through the arts. Your generosity and goodwill provided critical support for The Umbrella Arts Center.

The following supporters provided operating and restricted program support for The Umbrella Arts Center's Annual Fund. This list includes charitable gifts and pledges between July 1, 2018 and June 30, 2019.

INDIVIDUALS

\$25,000+

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\$10,000-\$24,999

Anonymous Connie and Barry Hershey Jennifer and Wilson Schünemann Nancy Traversy and Martin Lueck

\$5,000-\$9,999

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